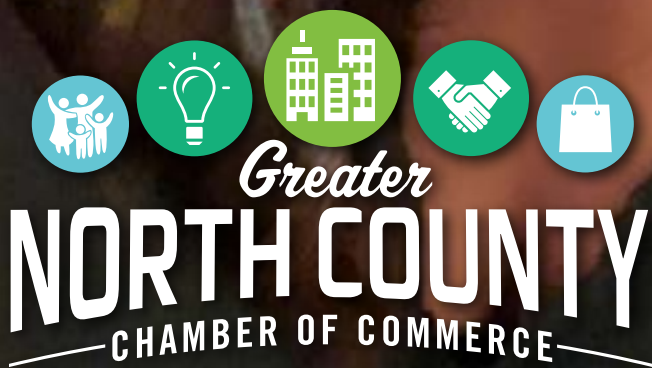


Greater North County Chamber of Commerce

NEWSLETTER

DECEMBER 2021



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IN THIS ISSUE

- 4** President's Report
- 6** Chair's Letter
- 8** New Members
- 10** December Calendar
- 12-13** Chamber Happenings
- 20-23** Chamber Partnership Program

ON THE COVER

The Dream Team at the Annual Gala. We were so happy to take our Nite of Stars live to Orlando's Event Center to prove that there is *No Place Like North County*.

The Greater North Chamber of Commerce wishes you the happiest of holidays. We hope to see you in a prosperous 2022!



PRESIDENT'S REPORT

Venus Martz

Hello December! It's the most wonderful time of the year! The holidays bring so much hope for what's to come. Hopefully, this season allows you to stop from your busy day-to-day and cherish those most dear to you. As we look ahead and close out 2021, I want to thank you for working, living, and serving our North County community. Together, we are making a difference for our community and look forward with anticipation for 2022.

Thank you to all those that have sent cards and reached out to me for my mother's passing. I feel so blessed to have so many friends turned into family and have felt all your love and prayers. I really, really appreciate all your kindness; and am daily humbled that God would send me so many wonderful people. It's sometimes difficult being so far from my hometown of New York City; but you all make it so easy to be at home here in St. Louis. Again, thank you so much. A special thanks to our Chair, Rick Dorsey and Vice Chair, Carl Lathan for holding down the fort while I was away; and of course, the two most special girls in the office: Jaime and Danielle, without them I would be lost. As a mourner my mother's passing, these two did not skip a beat and created the most amazing Nite of Stars we've ever held. If I don't say it enough, Thank you ladies! This Chamber is indebted to you!

Just a reminder, we are still collecting new toys for Child Center Marygrove, please drop by the chamber office until December 17th and help us give the gift of joy and hope!

Please be sure to sign up for our December Luncheon as we will present the State of the Chamber: Where you're Investments are Invested! The luncheon will be at Catering To You on December 15th at 11 a.m. We will also have our Ugly Christmas Sweater Contest that afternoon, so please sign up and celebrate the last Chamber luncheon of 2021!

This year's Nite of Stars There's No Place Like North County: The Emerald City was incredible! If you were unable to attend this once a year event, it was spectacular and absolutely magical!

Congratulations again to our Business Person of the Year: Bob McGartland, Robinwood Auto & Tire Service; our Zykan Family Legacy Award Winner: Dr. Rance Thomas, North County Churches United for Racial Harmony & Justice; our Cathy Behlmann Volunteer of the Year award winner Brian Douglas; our Rookie of the Year winner Brennen Sowa; and our Ambassador of the Year award winner Barb Lytle.



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Our committee did such a wonderful job creating a memorable evening. Thanks to Chair, Kitty Harrison for spearheading such a wonderful event and to all the committee members, Board of Directors, and chamber members that donated, gave and volunteered to make the event a success. We couldn't have pulled off Nite of Stars without you and of course, Jaime and Danielle worked tirelessly to make sure that no detail was missed. We danced the evening away with DJ Papa G, while Kent Miller Photography captured the evening forever! Thank you to Mike Orlando for making our evening so spectacular at Orlando Gardens Event and Conference Center!

Special thanks to our Wizard's Mystery Box Sponsor: A Savvy Employment Solution; If I Only Had A Brain Bar Sponsor: Don Zykan, and Fogarty's House of Vapor; Poppy Field Lounge: Goldkamp Heating & Cooling, and Issa Lifestyle Health & Wellness; Photobooth sponsored by Delmar Gardens North; and our Yellowbrick Road Photos by Kent Miller Photography.

Thank you to our amazing volunteers for the evening: Bill Ray, Rebecca and Tim Zoll, Suzy Snow, Sean Morris, and of course, the patient husbands of Kitty Harrison, Jaime Jenkins, and Danielle Berliner: Craig, Joe, and Mikey!

Thank you to our 2020 Partners: Elite Sponsor Christian Hospital; Premier Partner SSM Health DePaul Hospital – St. Louis; Gold Partners: Club Car Wash, and Stifel Nicolas & Co; our Emerald Sponsors: Amore Pizza, Gary's Auto Service, Good Shepherd Arts Center, Handyman True Value Hardware, Hope Hospice Inc, Paramount Bank, Sam's Club, Seniors Helping Seniors, and St. Louis Community College – Florissant Valley. Our Silver Sponsors: Central Bank, City of Florissant, Delmar Gardens North, Emerson Family YMCA, Life Development Support Center, Midland States Bank, Valley Industries; Bronze Sponsors: A Skeets Production, Goldkamp Heating & Cooling, Resler-Kerber Optometry, St. Louis Metro Realtors, St. Luke's Pediatric Center, The Ambush, and Vantage Credit Union.

As we close out this year, I want to say a big THANK YOU to our Board Chair, Rick Dorsey. This year came with so many surprises – some good, some trying... but with his leadership and support, the Chamber is stronger than ever. There was never a question too small or a problem too great that he would not tackle. Carl Lathan has big shoes to fill but Rick will be a phone call away :)

I wait in anticipation to see what good things are headed our way in 2022. Always the optimist, I know that together, we can make a positive impact in our community and our businesses! As always, my door is open to you anytime – for a chat, a conversation, or sometimes, just a listening ear. Let's do this North County!

I leave you with my last quote for the year: "Remember when you leave this earth, you can take with you nothing that you have received, only what you have given; a full heart, enriched by honest service, love, sacrifice, and courage" – Saint Francis of Assisi

Also, please note that the Chamber office will be closed for the season From Friday, December 24th until Monday, January 3rd, 2022! (we need to catch up on our beauty sleep before we hit the ground running in 2022)



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CHAIR'S LETTER

Rick Dorsey

"It's the most wonderful time of the year. With kids jingle belling and everyone telling you'll be of good cheer, It's the most wonderful time of the year."

I love this time of the year as did my mother and her father before her. I love the decorations; the cooking; the baking; and the giving of presents. However, if you want to give something to me

It is the end of our Chamber year, and as I write this, we have had a very successful "Nite of Stars". Congratulations to the incomparable Kitty Harrison and her committee. This was probably the best Nite of Stars that I have ever attended. Congratulations, too, to our award winners: Dr. Rance Thomas, our "Zykan Family Legacy Award" winner; a more truly worthy recipient could not be found; Bob McGartland, our "Business Person of the Year", another truly worthy recipient; for those of you who were not at the October monthly meeting, Bob has arranged for an additional scholarship to be awarded by our Scholarship Committee; our Cathy Behlmann Volunteer ward winner, Brian Douglas; our "Rookie of the Year" recipient Brennen Sowa and our Ambassador of the Year, Barb Lytle. You all are shining examples of our Chamber members.

Our Chamber Christmas meeting will be held on Dec. 15 at Catering to You. Our annual Christmas party is a fun event. Please plan to attend,

As this is my last letter as your Chairman, I have several things to say to you. First, it is an honor to have served as your Chairman. I have served as the President/Chairman of several organizations: the Florissant Valley Jaycees, the Florissant Rotary Club and North County Incorporated, as well as other organizations. By far, this is the most diverse organization and, that you have trusted me to lead you, is an honor. Next, I have had a spectacular Board of Directors to assist me. At every turn, they have only thought about what is best for the organization and, I know, that our new Chairman, Carl Latham, will continue to lead us to success.

Finally, to our Staff: Venus, Jaime and Danielle, I cannot thank you enough for your efforts. Other Chambers have two to three times the number of staff and cannot produce what you do. Not only do you have my respect, but my love. I will still be with you but, as of sorts, I say farewell.

Rick

Did you know?

You can join one of our three Leads Groups at no additional cost? It's included in your membership! Call the Chamber Office for more details!



DECEMBER MEMBERSHIP LUNCHEON

Wednesday, December 15th
Catering to You
11 am to 1 pm
\$25 per person
Registration is required

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Program:
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County Chamber: Where Your
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Tuesday, December 14th
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Dr. Adam Howell

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If you have been suffering from back pain in Hazelwood, don't wait another second to begin your road to recovery! At Howell Chiropractic, our chiropractic techniques can assist patients with the rediscovery of health and wellness that had been previously known but long lost. For others, the chiropractic journey may offer a new sense of balance and wellness that one has never before experienced. If you want to start living every day pain free, call us at 314-731-4000 to schedule an appointment!

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Sentoria Scott

St. Louis (63137)

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7157 N. Lindbergh Blvd. (63042)

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Technology Entrepreneur Center Inc.

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DECEMBER CALENDAR

Tuesday, December 14th

Leads Group 3

8:30 am

Helfer's Deli

WIN Lunch

Noon

Amorè Pizza

Wednesday, December 15th

December Membership Luncheon

11:30 am to 1 pm

Catering to You

Thursday, December 16th

Leads Group 1

7:30 am

Helfer's Deli

Tuesday, December 21st

Leads Group 3

8:30 am

Helfer's Deli

Thursday, December 23rd

Leads Group 1

7:30 am

Helfer's Deli

December 24th

thru

January 3rd

GNC Chamber Office Closed

Happy Holidays!



Barbara Lytle
Membership Representative

Club 8125
10735 West Florissant Ave
St. Louis, MO 63136
314-521-3800
b0104q1s08125.us@samsclub.com

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CHAMBER HAPPENINGS

Check out what's been going on!



BAH... That's Business After Hours.

A wonderful evening at the GNC Chamber Office for the November Business after Hours! Another networking event where fun conversations and delicious food and drinks were had! Be sure to make it a priority to attend the monthly Business after Hours events in 2022! You never know what you'll learn about your fellow GNC Chamber Members!



Our Novemeber Luncheon

Thank you to Glen Echo Country Club for hosting our November Membership Luncheon! Thank you to Chris Cebollero for being our guest speaker! We welcomed two of our newest members to the GNC Chamber: Property Emporium & Stifel, Nicolaus & Company Inc.



The Gala is Back!

Our 2021 Nite of Stars "There's No Place Like North County" was a huge success! It was a beautiful event where everyone enjoyed delicious food, drinks, dancing as well as a silent & live auction!



We presented awards to:

2022 Business Person of the Year - Mr. Bob McGartland with Robinwood Automotive

2022 Zykan Family Legacy Award Recipient - Dr. Rance Thomas

2022 Volunteer of the Year- Brian Doulgas

2022 Rookie of the Year - Brennen Sowa with Brennen Sowa - State Farm Insurance Agent

2022 Ambassador of the Year - Barb Lytle with Sam's Club



We also recognized our members for their Chamber Anniversaries! Check out all of the photos here:

<https://www.facebook.com/GreaterNorthCountyChamber>


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Powered by the Missouri Chamber Federation and administered by Anthem Blue Cross and Blue Shield, the Chamber Benefit Plan is available to small group employers in Missouri who have 2 to 50 eligible employees.

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Greater North County Chamber of Commerce 2022 Partnership Program

The Greater North County Chamber would like to offer its 2022 Partnership Program. This program allows our members to budget their annual sponsorship investment while they promote their business/organization throughout the year. **(NOTE: The program kicks off with the Nite of Stars on December 3, 2021).**

ELITE PARTNERSHIP **\$7,500 ANNUAL INVESTMENT** **(Christian Hospital)**

- 2022 Annual Chamber Dues
- Elite Event Sponsor at Chamber's Holiday Gala 2021 Nite of Stars, with option to sponsor same event in subsequent years
- V.I.P Table of Eight to 2021 Nite of Stars *subject to change*
- Recognition at 2021 Nite of Stars
- Name recognition on printed 2022 Member Directory cover
- Recognition and link on Chamber website (January-December 2022)
- Recognition in Chamber E-Action Newsletter (January-December 2022)
- Recognition on weekly Member Happenings email blast (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Sole Sponsor at a 2022 Chamber Membership Luncheon
- Free admission to 12 Membership Luncheons (January-December 2022)
- Four tickets to 2022 Installation/Awards Luncheon in January
- Recognition at the 2022 Installation/Awards Luncheon in January
- Foursome at 2022 Golf Tournament
- Hole Sponsor at 2022 Golf Tournament
- Round sponsor at 2022 Trivia Night
- 3 Flyers emailed exclusively to members in 2022
- Upgraded listing on Chamber website

PREMIER PARTNERSHIP

\$5,000 ANNUAL INVESTMENT

- 2022 Annual Chamber Dues
- Event Sponsor at one of the Chamber events (**Golf Tournament** with option to sponsor same event in subsequent years).
- A VIP Table for eight to the 2021 Nite of Stars Gala.
- Valet Sponsor for the 2021 Nite of Stars Gala.
- Name recognition on printed 2022 Member Directory cover
- Recognition and link on Chamber website (January-December 2022)
- Recognition in Chamber E-Action Newsletter (January-December 2022)
- Recognition on weekly Member Happenings email blast (January-December 2022)
- Four tickets to 2022 Installation/Awards Luncheon in January
- Recognition at the 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- Foursome at the 2022 Golf Tournament
- Presenting and Round sponsor at 2022 Trivia Night
- 2 Flyers emailed exclusively to members in 2022
- Sponsor of 1 membership luncheon
- Upgraded listing on Chamber website

GOLD PARTNERSHIP

\$3000 ANNUAL INVESTMENT

(Unlimited)

- 2022 Annual Chamber Dues**
- Gold Sponsor at 2021 Nite of Stars
- Four Tickets for the 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Name recognition on printed 2022 Member Directory cover
- Recognition and link on Chamber website (January-December 2022)
- Recognition in Chamber E-Action Newsletter (January-December 2022)
- Special recognition on weekly Member Happenings email blast (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Two tickets to 2022 Installation/Awards Luncheon in January
- Recognition at the 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website
- Quarter page ad in Chamber Directory

CORPORATE EVENT SPONSOR
\$2,500 ANNUAL INVESTMENT
(Limited to 1 Member per Event)

- Event Sponsor at one of the 2022 Chamber events (**Music Trivia, Installation Luncheon, Women Empowerment Seminar, Scavenger Hunt, or Fall Event**) with option to sponsor same event in subsequent years.
- A team of four or table of eight at sponsored event
- Recognition and link on Chamber website (January-December 2022)
- Recognition in monthly Chamber E-Action Newsletter (January-December 2022)
- Recognition on weekly Member Happenings email blast (January-December 2022)
- Name recognition on printed 2022 Member Directory cover
- Two tickets to 2022 Installation Luncheon in January
- Recognition at the 2022 Installation Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website

EMERALD PARTNERSHIP
\$2000 ANNUAL INVESTMENT
(UNLIMITED)

- 2022 Annual Dues**
- Free admission to 12 Membership Luncheons (January-December 2022)**
- Emerald Sponsor at 2021 Nite of Stars
- Two tickets to the 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Recognition and link on Chamber website (January-December 2022)
- Recognition Monthly Chamber E-Action Newsletter (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Recognition at 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website
- Business Card Ad in the GNC Chamber Membership Directory

EXECUTIVE PARTNERSHIP
\$1,000 ANNUAL INVESTMENT
(Unlimited)

- Silver Sponsor at 2021 Nite of Stars
- Two tickets to the 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Recognition and link on Chamber website (January-December 2022)
- Recognition Monthly Chamber E-Action Newsletter (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Recognition at 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website

SMALL BUSINESS PARTNERSHIP
\$500 ANNUAL INVESTMENT
(UNLIMITED)

- Bronze Sponsor at 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Recognition on power point presentation at every luncheon (January-December 2022)
- Recognition at the annual 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website

Deadline to sign up for a Chamber Partnership is Friday, November 19, 2021.

Company Name _____

Contact Person _____

Phone # _____ **Email** _____

Billing Information

_____ **Invoice me in January 2022**

_____ **Invoice me now**

_____ **Check enclosed for \$** _____

_____ **Charge to my credit card (Please call 314-831-3500 to give card information)**



2021 PARTNERS

ELITE

CHRISTIAN HOSPITAL

PREMIER

**SSM HEALTH DEPAUL
HOSPITAL- ST. LOUIS**

GOLD

**GARDEN PLAZA
AT FLORISSANT**

EXECUTIVE

DELMAR GARDENS NORTH
GARDEN VILLAS NORTH
GARY'S AUTO SERVICE
VALLEY INDUSTRIES
A SAVVY EMPLOYMENT SOLUTIONS
ST. LOUIS COMMUNITY COLLEGE AT FLORISSANT VALLEY
HANDYMAN TRUE VALUE HARDWARE
LIFE DEVELOPMENT SUPPORT CENTER

**SMALL
BUSINESS**

TRINITY CATHOLIC HIGH SCHOOL
PARAMONT BANK
DENNY & ASSOCIATES, INC.
CENTRAL BANK OF ST. LOUIS
EMERSON FAMILY YMCA
ALLTRU CREDIT UNION
VANTAGE CREDIT UNION
A HART OF PEARLS HEALTHCARE, LLC
CITY OF BELLEFONTAINE NEIGHBORS



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"Complete Experience" in any of our
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of service, collision, or towing
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Hazelwood, MO 63042
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St. Peters, MO 63376
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