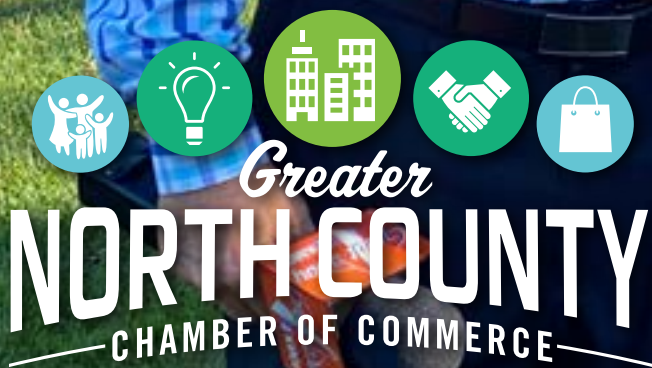


Greater North County Chamber of Commerce

NEWSLETTER

NOVEMBER 2021

**Great Day
North
County!**



www.gnccstl.com

420 W. Washington St. | Florissant, MO 63031 | 314.831.3500



Save the Date!

2021 Nite of Stars

"There's No Place Like North County"

Friday, December 3, 2021

7 pm to 11 pm

Orlando's Catering & Event Center

2050 Dorsett Village

Maryland Heights, MO 63043

BOARD OF DIRECTORS

RICK DORSEY, Chair

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Jaime Jenkins

Director of Marketing and Special Events

Danielle Berliner

Administrative Assistant

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ON THE COVER

Thank you to the City of Florissant for including us in the Great Day St. Louis promotion! Our very own Venus Martz was interviewed live with KMOV's Kent Erhardt! Check out the interview here: https://www.kmov.com/great_day/greater-north-county-chamber-of-commerce/vid-eo_909e99c5-a3f8-5c32-be2a-10cdcc9dca32.html?utm_medium=social&utm_source=facebook&utm_campaign=user-share&fbclid=IwAR20bJ4i8Ld_bCwIUc-dER31jHjFOSLdroS_vvHHpseV0Gv5-Bll9-qP9pbA



PRESIDENT'S REPORT

Venus Martz

The season of gratefulness is upon us! November is a time to reflect and be thankful for the people we cherish and the daily life we are fortunate to live. Every day in November, let's make a conscious effort to stop and think about just ONE thing we are thankful for... it may be your family, friends, business or it may be the car that takes you from point A to point B. There is so much joy in being thankful!

I'm so excited to announce our new incoming Board Members: Brittany Lewis, Central Bank; Rory Shwartz, Berkshire Hathaway; Dr. Robyn Lawrence, Get Well Family Chiropractic; and Scott Palermo, A Skeetz Production. They will serve a 3 year term, starting January 2022.

As we near the end of 2021, please be sure to stop by and bring new un-wrapped toys to the chamber office for our Holiday drive. I know we're all excited about the holidays, let's include those in our community that may be struggling during this time of the year.

Sign up now for our Membership Luncheon on November 17th at Glen Echo Country Club! We're having Chris Cebollero, a Leadership Development and Organizational Process Improvement Expert that will present on "Tips for developing a highly engaged Work Force!"

Please join us for November's Business After Hours on Thursday, November 14th at the Chamber Office located at 420 W Washington Street in Florissant from 5-7 p.m. Bring a friend, a spouse or a colleague! The more the merrier!

Be sure to get your professional head shot taken on November 5th from 10 a.m. to 1 p.m. at the Chamber Office. \$40 professional photos taken by none other than Kent Miller Photography! Call us to reserve your spot at 314-831-3500. Few spots left.

We are excited to celebrate our 2022 Business Person of the Year and our 2022 Zykan Family Legacy Award winner at the 2021 Nite of Stars Gala! Bob McGartland from Robinwood Auto will be awarded our 2022 Business Person of the Year award and Dr. Rance Thomas, North County Churches United for Racial Harmony and Justice will be presented the 2022 Zykan Family Legacy Award!

Nite of Stars is Friday, December 3rd! and if you haven't gotten your ticket(s) yet, don't wait, don't hesitate, don't do anything but call the chamber office... we cannot guarantee you a seat! We want you to attend! This will be the most amazing gala yet... we have some fabulous Live auction items already! If you're unable to make it for some reason, you can buy a \$25 Raffle ticket for the cash prize drawings! You can win up to \$5000!!! We are collecting live and silent auction items, if you'd like to donate, please call the Chamber office at 314-831-3500.

Membership Directories for 2022 are now available! Pick some up for your business and share with your staff and customers!

As we look forward to our Thanksgiving meals gathered together with family and friends, let's remember this quote by William Arthur Ward, "Gratitude can transform common days into thanksgivings, turn routine jobs into joy, and change ordinary opportunities into blessings."



CHAIR'S LETTER

Rick Dorsey

"Over the river and through the woods to grandfather's house we go."

That's right, "grandfather's" house. That's the way the poem was originally written by Lydia Maria Child in 1844. Evidently, when the music was added, the gender of the grandparent was changed.

This year we have a lot to be thankful for. We are, hopefully, past the worst of the pandemic. Last year, there was no vaccine and, this year we have three that work for those who have the sense to get them. Businesses are coming back, some quicker than others, but those who made it through the last 18 months have learned to adapt to the new normal. Here at the Chamber, we also have a lot to be thankful for, also. WE are financially stable and our membership has grown greatly. This is particularly due to the efforts of our wonderful staff. I am particularly thankful for them, but I will touch on that more next month.

While we are giving thanks, I would ask you to pause on Nov. 11 and thank a veteran for their service. Originally called "Armistice Day" to commemorate the end of World War I, it is now a day to celebrate all of our veterans.

On Nov. 11, we will be holding our monthly Business After Hours from 5-7 PM at the Chamber Office. Come and share some fellowship with your fellow Chamber members. On Nov. 17, we will have our monthly Chamber Luncheon at Glen Echo Country Club. Make your reservations at the Chamber Office.

It's also not too soon to make plans to attend our Nite of Stars on Dec. 3 at Orlando Gardens. Besides being our largest fundraiser of the year, this event has evolved into the Chamber's Holiday Party. After last year, where the event was held online, it will be nice to get together again. This will also be the night when we present our Business Person of the Year and Zykan Family Leadership Awards.

As always, I would encourage you to get involved with one of our Committees. It is a great way to get to know some of your fellow Chamber members.

More later,

Rick

Did you know?

You can join one of our three Leads Groups at no additional cost? It's included in your membership! Call the Chamber Office for more details!



NEW MEMBERS

Posh Enhancements

Carlotta Brewster
7 Paddock Hills Plaza Shopping Center (63033)
(314) 366-5151

City of Bel-Nor

Mayor William Hook
8416 Natural Bridge Rd. (63121)
(314) 381-2834

On behalf of our Board of Aldermen, City Employees, and Police Department, I want to welcome you to our City. We take great pride in being an inclusive, diverse part of the greater Normandy area, with a rich history and a bright future. Since our founding in 1937, the Village and now City of Bel-Nor has been a special place in St. Louis County where neighbors become friends and multi-generational families come back to live, work, and worship like their parents and grandparents before them.

-Mayor Bill Hook

Visit the City of Bel-Nor online here: <https://www.cityofbelnor.org/>

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(314) 342-8477

From our founding in 1890 through the late 1990s, Stifel was primarily a Midwestern brokerage firm providing investment advice to individuals. Since the late 1990s, through strategic hiring and a series of acquisitions, Stifel has transformed itself to where it is today, a diversified wealth management and investment banking firm. Stifel has grown, and is built, around the strength and commitment of an increasingly diverse group of like-minded entrepreneurial professionals.

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needs. Visit Carolyn here: <http://www.carolynandviv.com>

MEMBER RENEWALS

Thank you for renewing

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Deer Valley Home Health

Diana Weidinger

Gateway Disposal

Gitzell FairTrade International

International Food Products

Kenneth Scott, CPA

Max's Meats

Spectrum Reach

West Community Credit Union





NOVEMBER MEMBERSHIP LUNCHEON

Wednesday, November 17th, 2021
11 am - Networking & Check-In
11:30 am - Program Begins
Glen Echo Country Club
\$25 Per person
Registration is required

PROGRAM:
CHRIS CEBOLLERO

SPONSORED BY:
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NON-PROFIT OF THE MONTH:
THE BENNETT PROJECT



You're invited to join us for
the
**Women In
Networking
Lunch**

Tuesday, November 9th
Noon

Amore Pizza

450 St. Francois St. 63031



*Interested in hosting a
2022 Business After-Hours?*

Call or e-mail us today! Dates are filling up quickly!
314-831-3500 | danielle@gncestl.com



Dave Morris
Owner

Cell: 314-504-7277

d.morris@bintheredumpthat.com

314-395-9797

st-louis.bintheredumpthatusa.com



NOVEMBER CALENDAR

Tuesday, November 2nd

Leads Group 3

8:30 am

GNC Chamber Office

Wednesday, November 3rd

Board Meeting & Orientation

Noon

Catering to You

Thursday, November 4th

Leads Group 1

7:30 am

Helpers Deli

Friday, November 5th

Kent Miller Headshots

10 am

GNC Chamber Office

Tuesday, November 9th

WIN Lunch

Noon

Amorè Pizza

Thursday, November 11th

Leads Group 1

7:30 am

Helper's Deli

Leads Group 2

Noon

GNCC Office

November Business after Hours

5 pm - 7 pm

GNCC Office

Friday, November 12th

Ambassador Meeting

8 am

GNC Chamber Office

New Member Meet & Greet

9 am

GNC Chamber Office

Monday, November 15th

Partners In Education

Committee Meeting

Noon

GNC Chamber Office

Tuesday, November 16th

Leads Group 3

8:30 am

GNC Chamber Office

Wednesday, November 17th

November Membership Luncheon

11:30 am to 1 pm

Glen Echo Country Club

Thursday, November 18th

Leads Group 1

7:30 am

Helper's Deli

Tuesday, November 23rd

Leads Group 3

8:30 am

GNC Chamber Office

Tuesday, November 30th

Leads Group 3

8:30 am

GNC Chamber Office



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*Mayor Timothy J. Lowery and the
City of Florissant*



*salutes the Greater North County Chamber of Commerce
and the good they do for our community
and for North County!*



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GET TO KNOW YOUR BOARD OF DIRECTORS

Dana Grimm
The Daniel & Henry Company

We are so lucky to have Dana on our Board of Directors! Dana is with The Daniel & Henry Company; they are one of our MEWA Chamber Insurance Plan Brokers. Give Dana a call for your Health Insurance needs and more! Dana also serves on our Ambassador Committee! If you are a new member you may have heard from her as she helps to welcome our new members! Dana also volunteers at so many of our GNC Chamber events and helps to make our lives easier! Thank you Dana!



GET TO KNOW YOUR BOARD OF DIRECTORS

Jon Vogt
Catering to You Banquet Center

Jon Vogt has been a GNC Chamber Member for 24 years! He has served on our Board of Directors since 2014! Jon serves on many of our committees such as the Golf Tournament and Nite of Stars. He also jumps in to help whenever and wherever he is needed. He volunteers himself for so much at the Chamber and we are lucky to have him—even when we drive him crazy! If you haven't visited him at Catering to You then you are missing out on some delicious food and a beautiful atmosphere! Join us for one of our luncheons at Catering to You! Thank you for all you do for the Chamber Jon!

Join us for great food,
drinks and conversations!

NOVEMBER BUSINESS AFTER HOURS

Thursday, November 11th, 2021

5 pm to 7 pm

Greater North County Chamber Office
420 W. Washington St. (63031)



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Ferguson, MO 63135



CHAMBER HAPPENINGS

Check out what's been going on!



Ribbon Cutting at 314 Garden Supply

Welcome to North County 314 Garden Supply! We were excited to welcome them to Florissant with a Ribbon Cutting ceremony! 314 Garden Supply has all of your hydroponic garden needs! Be sure to stop in and say hi and bring those garden questions with you-Mary can answer them all! 314 Garden Supply is located at 8 Paddock Hills Center (63033), or give them a call at (314) 942-1149!



New Food Pantry at SSM DePaul

Congratulations to SSM Health DePaul Hospital - St. Louis on the opening of their new Food Pantry! SSM Health DePaul Hospital Official Launches Food Pantry to Alleviate Food Insecurity. The Bread Basket at SSM Health DePaul is part of a partnership with St. Louis Area Foodbank to connect patients who have been identified as having food insecurity with community resources!





Business After Hours at Amore

Thank you to Derick and the team at Amore Pizza for hosting our October Business after Hours! Delicious food and drinks were had by all that attended! There were so many great conversations that happened! Don't miss the November Business after Hours at The GNC Chamber Office!



Haunting Our Members

The Greater North County Chamber Staff has been out and about "Booing" our members! We had fun with this and seeing how far we could spread some joy!! Check out our Facebook page to see who we visited and who they shared it with! #gncboocrew



Luncheon at Catering to You

Thank you to Catering to You for hosting our October Membership Luncheon and to St. Louis Community College-Florissant Valley for being our Sponsor! Thank you to Hart Nelson for updating us on the workforce in St. Louis! Very informative!! The GNC Chamber Scholarship Program was gifted with a check for \$2,000 from Angels at Work organization from their Taste in Ferguson event! This will help the



Fun at Boo Bash

The #gncboocrew along with GNC Board Member Dana Grimm had a great time with the City of Florissant at the Boo Bash! So much candy was given to so many polite kiddos! If you missed it this year plan to attend next year!!



Richard P. Dorsey
Attorney At Law

AHLHEIM & DORSEY, LLC

2209 First Capitol, St. Charles, Missouri 63301
(636) 940-8000 FAX (636) 940-8889



E-mail: rpd@ahlheimdorsey.com



sam's
club

Barbara Lytle
Membership Representative

Club 8125
10735 West Florissant Ave
St. Louis, MO 63136

314-521-3800

b0104qls08125.us@samsclub.com

Do you want to be featured on our next

#TESTAMONIAL TUESDAY?

Here's how!

1. Leave us a review on our FB page! OR
2. Tag us in a social media shout out! OR
3. E-mail danielle@gnccstl.com about your positive experiences with the Chamber!





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NEW MEMBER MEET & GREET

You've joined the Chamber....now what?

Come and meet our Ambassadors and Board of Directors and let them give you some tips that have helped them grow!!

Start your day off with us and enjoy FREE coffee pastries!

Friday, November 12th at 9:00 am
GNC Chamber Office
420 W. Washington St.
Florissant, MO 63031

Please RSVP to Jaime Jenkins at (314) 831-3500 or via email at: Jaime@gncstl.com

Advertise Next Month's Newsletter!

The GNC Newsletter is emailed to over 700 recipients and is posted on our website as well as our social media!! It's a great way to get your business noticed!

The cost of a GNC Chamber Newsletter ad are:

- *Business Card Ad: \$225 for a year
- *Quarter Page Ad: \$350 for a year
- *Half Page Ad: \$525 for a year

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There's Strength in Numbers

A medical plan that lets small businesses join together for more plan options and lower rates



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A multiple employer welfare arrangement (MEWA) designed for small businesses who are members of a qualified Chamber of Commerce, like ours.

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Fortunately, there's a simple and affordable medical plan alternative. It's called the Chamber Benefit Plan and it's just one of the many advantages of joining our chamber.

Powered by the Missouri Chamber Federation and administered by Anthem Blue Cross and Blue Shield, the Chamber Benefit Plan is available to small group employers in Missouri who have 2 to 50 eligible employees.

Advantages that make a real difference:

- › Shared overall claims risk across a large pool
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- › Minimize the impact of ACA mandates while offering coverage to all eligible applicants, regardless of health status
- › Anthem's Blue Access, Blue Access Choice and Blue Preferred networks
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- › Simple, streamlined administration

Not a member of our chamber yet? We'll help you join today!

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Visit www.chamberbenefitplan.com to learn more and find a Chamber Benefit Plan Certified Broker.





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Greater North County Chamber of Commerce 2022 Partnership Program

The Greater North County Chamber would like to offer its 2022 Partnership Program. This program allows our members to budget their annual sponsorship investment while they promote their business/organization throughout the year. **(NOTE: The program kicks off with the Nite of Stars on December 3, 2021).**

ELITE PARTNERSHIP **\$7,500 ANNUAL INVESTMENT** **(Christian Hospital)**

- 2022 Annual Chamber Dues
- Elite Event Sponsor at Chamber's Holiday Gala 2021 Nite of Stars, with option to sponsor same event in subsequent years
- V.I.P Table of Eight to 2021 Nite of Stars *subject to change*
- Recognition at 2021 Nite of Stars
- Name recognition on printed 2022 Member Directory cover
- Recognition and link on Chamber website (January-December 2022)
- Recognition in Chamber E-Action Newsletter (January-December 2022)
- Recognition on weekly Member Happenings email blast (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Sole Sponsor at a 2022 Chamber Membership Luncheon
- Free admission to 12 Membership Luncheons (January-December 2022)
- Four tickets to 2022 Installation/Awards Luncheon in January
- Recognition at the 2022 Installation/Awards Luncheon in January
- Foursome at 2022 Golf Tournament
- Hole Sponsor at 2022 Golf Tournament
- Round sponsor at 2022 Trivia Night
- 3 Flyers emailed exclusively to members in 2022
- Upgraded listing on Chamber website

PREMIER PARTNERSHIP

\$5,000 ANNUAL INVESTMENT

- 2022 Annual Chamber Dues
- Event Sponsor at one of the Chamber events (**Golf Tournament** with option to sponsor same event in subsequent years).
- A VIP Table for eight to the 2021 Nite of Stars Gala.
- Valet Sponsor for the 2021 Nite of Stars Gala.
- Name recognition on printed 2022 Member Directory cover
- Recognition and link on Chamber website (January-December 2022)
- Recognition in Chamber E-Action Newsletter (January-December 2022)
- Recognition on weekly Member Happenings email blast (January-December 2022)
- Four tickets to 2022 Installation/Awards Luncheon in January
- Recognition at the 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- Foursome at the 2022 Golf Tournament
- Presenting and Round sponsor at 2022 Trivia Night
- 2 Flyers emailed exclusively to members in 2022
- Sponsor of 1 membership luncheon
- Upgraded listing on Chamber website

GOLD PARTNERSHIP

\$3000 ANNUAL INVESTMENT

(Unlimited)

- 2022 Annual Chamber Dues**
- Gold Sponsor at 2021 Nite of Stars
- Four Tickets for the 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Name recognition on printed 2022 Member Directory cover
- Recognition and link on Chamber website (January-December 2022)
- Recognition in Chamber E-Action Newsletter (January-December 2022)
- Special recognition on weekly Member Happenings email blast (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Two tickets to 2022 Installation/Awards Luncheon in January
- Recognition at the 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website
- Quarter page ad in Chamber Directory

CORPORATE EVENT SPONSOR
\$2,500 ANNUAL INVESTMENT
(Limited to 1 Member per Event)

- Event Sponsor at one of the 2022 Chamber events (**Music Trivia, Installation Luncheon, Women Empowerment Seminar, Scavenger Hunt, or Fall Event**) with option to sponsor same event in subsequent years.
- A team of four or table of eight at sponsored event
- Recognition and link on Chamber website (January-December 2022)
- Recognition in monthly Chamber E-Action Newsletter (January-December 2022)
- Recognition on weekly Member Happenings email blast (January-December 2022)
- Name recognition on printed 2022 Member Directory cover
- Two tickets to 2022 Installation Luncheon in January
- Recognition at the 2022 Installation Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website

EMERALD PARTNERSHIP
\$2000 ANNUAL INVESTMENT
(UNLIMITED)

- 2022 Annual Dues**
- Free admission to 12 Membership Luncheons (January-December 2022)**
- Emerald Sponsor at 2021 Nite of Stars
- Two tickets to the 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Recognition and link on Chamber website (January-December 2022)
- Recognition Monthly Chamber E-Action Newsletter (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Recognition at 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website
- Business Card Ad in the GNC Chamber Membership Directory

EXECUTIVE PARTNERSHIP
\$1,000 ANNUAL INVESTMENT
(Unlimited)

- Silver Sponsor at 2021 Nite of Stars
- Two tickets to the 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Recognition and link on Chamber website (January-December 2022)
- Recognition Monthly Chamber E-Action Newsletter (January-December 2022)
- Recognition on power point presentation at every luncheon (January-December 2022)
- Recognition at 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website

SMALL BUSINESS PARTNERSHIP
\$500 ANNUAL INVESTMENT
(UNLIMITED)

- Bronze Sponsor at 2021 Nite of Stars
- Recognition at 2021 Nite of Stars
- Recognition on power point presentation at every luncheon (January-December 2022)
- Recognition at the annual 2022 Installation/Awards Luncheon in January
- Hole Sponsor at 2022 Golf Tournament
- 1 Flyer emailed exclusively to members in 2022
- Upgraded listing on Chamber website

Deadline to sign up for a Chamber Partnership is Friday, November 19, 2021.

Company Name _____

Contact Person _____

Phone # _____ **Email** _____

Billing Information

_____ **Invoice me in January 2022**

_____ **Invoice me now**

_____ **Check enclosed for \$** _____

_____ **Charge to my credit card (Please call 314-831-3500 to give card information)**



2021 PARTNERS

ELITE

CHRISTIAN HOSPITAL

PREMIER

**SSM HEALTH DEPAUL
HOSPITAL- ST. LOUIS**

GOLD

**GARDEN PLAZA
AT FLORISSANT**

EXECUTIVE

DELMAR GARDENS NORTH
GARDEN VILLAS NORTH
GARY'S AUTO SERVICE
VALLEY INDUSTRIES
A SAVVY EMPLOYMENT SOLUTIONS
ST. LOUIS COMMUNITY COLLEGE AT FLORISSANT VALLEY
HANDYMAN TRUE VALUE HARDWARE
LIFE DEVELOPMENT SUPPORT CENTER

**SMALL
BUSINESS**

TRINITY CATHOLIC HIGH SCHOOL
PARAMONT BANK
DENNY & ASSOCIATES, INC.
CENTRAL BANK OF ST. LOUIS
EMERSON FAMILY YMCA
ALLTRU CREDIT UNION
VANTAGE CREDIT UNION
A HART OF PEARLS HEALTHCARE, LLC
CITY OF BELLEFONTAINE NEIGHBORS



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of service, collision, or towing
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Hazelwood, MO 63042
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