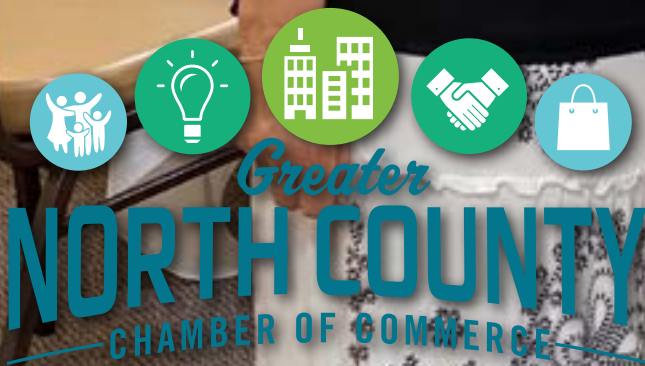


Greater North County Chamber of Commerce

NEWSLETTER

AUGUST 2021

**Ready for
Business...**



www.gnccstl.com

420 W. Washington St. | Florissant, MO 63031 | 314.831.3500

Just a friendly reminder to

Love Local

**BE PATIENT, KIND &
GENEROUS**

to those who are understaffed.

overworked & doing their best!

GNCCSTL.COM



BOARD OF DIRECTORS

RICK DORSEY, Chair

Ahlheim & Dorsey, LLC

CARL LATHAN, Vice Chair

Hope Hospice

KITTY HARRISON, Treasurer

Johnny Londoff Chevrolet

PAUL MANGANELLI, Secretary

American Family Insurance

DR. MISTY FARR, Past Chair

Walmart

VENUS MARTZ, President

Greater North County Chamber

YOLANDA ALLEN-JACKSON

A Savvy Employment Solutions

BRET BERIGAN

Christian Hospital

KIM BAKKER

SSM Health DePaul Hospital

DR. NETTIE COLLINS-HART

Hazelwood School District

DR. ELIZABETH GASSEL PERKINS

St. Louis Community College –
Florissant Valley

TOM GILLILAND

Vivial

DANA GRIMM

The Daniel & Henry Company

MIKE MOEHLENKAMP

Gary's Auto Service

DAVID SOHN

US Bank

DERICK WELLMAN

Amore Pizza

JON VOGT

Catering To You

CHAMBER STAFF

Jaime Jenkins

Director of Marketing and Special Events

Danielle Berliner

Administrative Assistant

IN THIS ISSUE

- 4** President's Report
- 5** Chair's Letter
- 6-7** New Members
- 8** July Calendar
- 10** Board Member Profile
- 10** Ambassador Profile
- 12-13** Chamber Happenings

ON THE COVER

Halina Conti from Ameriprise Financial and our Vice Chair Carl Lathan from Hope hospice enjoy doing Business After Hours at Catering to You sponsored by Dana Grimm at Daniel & Henry!

If you would like to sponsor a Greater north County Chamber of Commerce event in the future, please contact the chamber office.



PRESIDENT'S REPORT

Venus Martz

And then there's August, my friends... the Sunday of Summer. The children are sun-kissed and ready for the first days of school and parents everywhere sigh in unison. How did we blink and most of 2021 is gone? I've already bought my 2022 planner! So far, it's been a tremendous 2021! We've had a 95% retention rate in membership and a 12% increase in new membership. There are over 300 networking opportunities that the Chamber provides for its members! We love helping you build, grow, connect, and market your business!

Thank you to all those that will sponsor, participate, and volunteer for our 2021 Scholarship Bowl! We cannot do it without your support! We're looking forward to a fun and safe time at Crest Bowl! Funds raised go towards our 2022 Scholarships and since it's inception, the Chamber has given \$100,000 in scholarships to our North County graduating seniors. We will be taking Back To School item donations during the event!

Ladies! Reserve your calendar for September 24th for the Chamber's Annual Women's Empowerment Seminar: Caring for Yourself! Presented by The Emerson Family YMCA and SSM Health DePaul. We have lined up phenomenal speakers for the day with Mental Health Speaker - Ms. Kennedy Brown, A.R.C. Foundation; Person Safety - Ms. Jorina Celeridad, Girls Getta Grip; Natural Health - Dr. Robyn Lawrence, Get Well Family Chiropractic; and Personal Finances - Ms. Halina Conti, Ameriprise Financial. Early bird pricing is \$30! Call the chamber office today! Sponsorships are available.

Sign up now for our Membership Luncheon on August 18th at Orlando Gardens! Speakers will be Elliot Liebson, Economic Development Director for the City of Ferguson; Travis Wilson, Economic Development Director for the City of Florissant; Rebecca Ahlvin, Economic Development Director for the City of Hazelwood; and Kellie Shelton, Economic Development Director for the City of Jennings.

Please join us for August's Business After Hours on Thursday, August 12th at the Dooley's Florist in Florissant from 5-7 p.m. Bring a friend, a spouse or a colleague! The more the merrier!

I leave you with this quote from Nelson Mandela, "Education is the most powerful weapon which you can use to change the world." Best of luck to all our students, parents, school districts and private schools! I hope you have a very inspiring and successful new school year.



CHAIR'S LETTER

Rick Dorsey

"Summertime and the livin' is easy....*" Yes, the dog days of summer are upon us; the heat and the humidity. Did you know that when Great Britain maintained a Counsel's Office in St. Louis, its employees received "tropical duty pay" during the summer?

When I was growing up, our family always went on vacation in August. It was the time of year when the business where my father worked slowed down enough that he could take time off. So, there we were going on a trip, quite often to the Lake of the Ozarks, and dreading the day after Labor Day when school would start.

No such August slow-down is taking place in your Chamber this month. On August 5, we have our Scholarship Bowl at Crest Lanes. Sponsorships are still available. Just call the Chamber Office. August 10th is our Women In Networking lunch at Amore Pizza. On August 12th we have our Business After Hours at Dooley's Florists. August 18th is our monthly Membership Lunch, this month at Orlando's. At this time, I don't know what the program will be, but it will have to be really good to top our July program!

On August 24th, we will have a MEWA Health Insurance Seminar. If you are looking for health insurance for you and your employees, you should plan on attending. We are having our New Member Orientation on the 25th. Come and learn more about your Chamber. Both of these events will be held at the Chamber Office. Call the office for reservations. Finally, on the 26th we will have our FUEL Lunch at Cugino's.

Looking ahead to September, it is not too early to make your reservations for our 8th annual Women's Empowerment Seminar. Sponsorship and Vendor packages are available through the Chamber Office.

So, as you can see, August is a very full month. Also, don't forget that we can always use help on our committees.

More later,

Rick

"Porgy and Bess" by George and Ira Gershwin

Did you know?

As a member you can join one of our three Leads Groups at no additional cost to you??? It's free with your GNC Chamber Membership! Check one out today!

**Contact Danielle at the GNC Chamber office for more details!
(314) 831-3500**



NEW MEMBERS

Bin There Dump That

Dave Morris

3 York Hills Dr. (63144)

(314) 395-9797

An affordable, reliable and friendly dumpster service is in need throughout St. Louis, West County and its communities. We are committed to providing the on-time and on-budget dumpster and waste removal service to assist in the revitalization of our communities. We appreciate the value of a healthy and clean community environment. Our team are local residents of St. Louis County and take pride in our business of delivering a friendly and reliable bin service. We will be community-oriented and you'll see our shiny green dumpsters and clean trucks around town, taking part in events, festivals, networking groups, et al. Visit Dave online here: <https://st-louis.bintheredumpthatusa.com/home>

314 Grows

Mary Armstrong

8 Paddock Hills Cntr (63033)

(314) 942-1149

We are a group of growing enthusiasts providing North County with quality gardening tools, nutrients, and education. We carry supplies for hydroponic, aeroponic, coco and soil gardens. Find the latest technology in LED lighting at our store! Our selection of nutrient brands are backed by twenty plus years of growing research. We encourage you to start growing your own food and medicine today! Check them out here: <https://314hydrogrows.garden/>

Archwell Health

Gregory Horta

199 N. Florissant Rd. (63135)

(618) 334-5233

ArchWell Health™ is a new, innovative healthcare company devoted to improving the lives of our senior members. We deliver best-in-class care at comfortable, accessible neighborhood centers where seniors can feel at home and become part of a vibrant, wellness-focused community. Our members experience greater continuity of care, as well as the comfort of knowing they will be treated with respect by people who genuinely care about them, their families and their communities. Visit them online here: <https://archwellhealth.com/>

Garcia Insurance

Cristina Garcia

443 Coachway Lane (63042)

(314) 719-7495

I am Cristina Garcia, a Certified Medicare Insurance Broker, which means I work for you! My focus is for you to know that you are in good hands with your Medicare transition process, and your Medicare health plan. I represent several insurance companies, which allows me to have your interest at heart. I am a former school teacher, special education and Spanish, and with today's changing times, I have decided to educate a growing age group, the senior population, with the subject and content matter being Medicare. There is no cost for you to consult with me. When you enroll in a Medicare health plan through my service to you, I am compensated directly from the insurance carrier. Whether you need to apply for Part B, whether you are not sure what to do about your Medicare since you may still be working, whether you're turning 65 soon and can't wait to have Medicare health insurance, or whether you are just not sure which kind of Medicare plan to enroll in, or any other questions you may have, I am here to help you clear the confusion! My service is first class, with integrity, and my business is all about assisting you in making an informed decision so that you will feel great about your Medicare health plan choice! Visit Garcia Insurance online: <https://garcia-insurance.com/home>

Kidney Wellcare & Counseling LLC

Barron Rutledge

13439 Forestlac Dr. (63141)

(314) 750-6941

When you choose us, you join a community that believes in a holistic approach to both mental and physical wellness. We are able to deploy experienced renal social worker who provide psychotherapy.

For more information click here: <https://wellcarestl.com/>

Jacob's Ladder Ministries

Alfred Long Sr.

15647 92nd Ave. (63034)

(314) 283-9052

Jacob's Ladder Ministries vision is to connect justice involved persons with their faith, families and communities one step at a time. (Jeremiah 29:11) "For I know the thoughts that I think toward you, says the Lord, thoughts of peace not of evil, to give you a future and a hope."

Visit Jacob online here: <https://www.jacobslm.com/>

Precious Palms Home Services LLC

Angela Slater

729 rue St. Francois (63031)

(314) 802-7445

Precious Palms Home Services provides care for elderly, disabled, and veterans in the comfort of their home.

Girl Scouts of Eastern Missouri

Julia Beinke

2300 Ball Dr. (63146)

(314) 592-2300

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place. For more details click here: <https://www.girlscoutsem.org/>

Event Visions by Selena

Selena Williams

3421 N. Hwy 67 (63033)

(314) 528-8457

Jerz Closet

Antionette Stevenson

14 Patterson Plaza (63031)

(314) 437-7894

Cabela's

Maegan Griffin

5555 St. Louis Mills Blvd. (63042)

(314) 225-0112

OUR FAMILY OF OUTFITTERS, LEADING YOUR ADVENTURE.

Every day, our extended family of passionate Outfitters provide our customers with genuinely friendly expert service and quality craftsmanship. They are the heart and soul of everything we do.

Join Our Team here: <https://www.cabelas.com/shop/en#>

MEMBER RENEWALS

Thank you for renewing

Bayer

Brennan's Bar & Grill

Cannolis

City of Bellefontaine Neighbors

City of Ferguson

City of Florissant

FCB Banks

Get Well Family Chiropractic

Glen Echo Country Club

Humane Wildlife Solutions LLC

JoAnn Donovan Attorney at Law

LaBella Baskets & Gifts

Lutzow Law Firm

Relearnit

Saint Louis Zoo

Schaefer Auto Body

Scott Credit Union

Show-Me's Florissant

St. Ferdinand Catholic Church

Steck Roofing

TEAM

The Sanctuary

Tracking You Green Tax Services

BK Podiatry Centers LLC

Melinda Judge

111 Florissant Oaks Shp Ctr. (63031)

(314) 837-8477

Here at BK Podiatry Centers, we diagnose and treat all foot conditions. We take a very conservative approach to correcting your foot problems. When surgery is the best option, our Podiatrists Dr. Broadhead and Dr. Collins are board-certified in foot surgery and very qualified to solve your surgical needs. Click here for more details: <https://bkpodiatry.com/>



AUGUST CALENDAR

Tuesday, August 3rd

Leads Group 3

8:30 am

GNC Chamber Office

Thursday, August 5th

Scholarship Bowling Tournament

6 pm

Crest Bowl

Tuesday, August 10th

Leads Group 3

8:30 am

GNC Chamber Office

WIN Lunch

Noon

Amore' Pizza

Wednesday, August 11th

Board Meeting

11:30am

Catering to You

Thursday, August 12th

Leads Group 1

7:30 am

Helfer's Deli

Leads Group 2

Noon

GNCC Office

**August Business after Hours-
Sponsored by Dooley's Florist &
Gifts**

5 pm to 7 pm

Dooley's Florist & Gifts

Friday, August 13th

Ambassador Meeting

9 am

GNC Chamber Office

Tuesday, August 17th

Leads Group 3

8:30 am

GNC Chamber Office

Wednesday, August 18th

August Membership Luncheon

11:30 am to 1 pm

Orlando's Catering & Event Center

Tuesday, August 24th

MEWA Seminar

9:30 am

GNC Chamber Office

Wednesday, August 25th

Member Orientation

9 am

GNC Chamber Office

Thursday, August 26th

Leads Group 1

7:30 am

Helfer's Deli

Leads Group 2

Noon

GNCC Office

FUEL

Noon

Cugino's



August Membership Luncheon

North County Municipal Economic Development Update



Wednesday, August 18th, 2021
11 am to 1 pm
Orlando's Catering & Event Center
\$25 per person
Registration is required

Non-Profit of the Month: Sponsored by:





St. Louis
Job Corps Center

Daniella Wartner

Director, OA/CTS

Wartner.Daniella@jobcorps.org

O 314.679.6246

C 828.638.3581

4333 Goodfellow Blvd

Saint Louis, MO 63120

Operated by Management & Training Corporation for the U.S. Department of Labor



Hunter Bright

Towing / Winching / Accident Recovery / Roadside Assistance

24 HOUR EMERGENCY RESPONSE

* LIGHT * MEDIUM * HEAVY DUTY TOWING

6041 N. Lindbergh Blvd. Hazelwood, MO 63042

4490 North Service Road St. Peters MO 63376

Phone: 314-427-8697 Fax: 314-731-8106

hunter.bright@completeab.com



August Business after Hours

THURSDAY, AUGUST 12TH, 2021

5 PM - 7 PM

DOOLEY'S FLORIST & GIFTS
690 RUE ST. FRANCOIS (63031)



GET TO KNOW YOUR BOARD OF DIRECTORS

David Sohn US Bank

David Sohn is the Vice President & High Value Business Banking Consultant for US Bank! David is new to the Greater North County Chamber Board of Directors and has jumped right in! David has volunteered at our Annual GNC Golf Tournament and serves as the Chair for the FUEL Lunch Group! Thank you for serving on our Board of Directors David!



MEET YOUR CHAMBER STAFF

Danielle Berliner

Danielle is our Administrative Assistant and has been with the GNC Chamber for 3 years! Danielle does a little bit of everything in our office! She's the creative mind in our GNC Chamber Dream Team! She's a wonderful Mom to two amazing kiddos and a wife to her sweetheart Mikey! We are lucky and blessed that she said yes to our peer pressuring to join our team 3 years ago!

*Mayor Timothy J. Lowery and the
City of Florissant*



*salutes the Greater North County Chamber of Commerce
and the good they do for our community
and for North County!*



BANQUET CENTER & OFFSITE CATERING
12775 New Halls Ferry Rd
Florissant, MO 63033

**Weddings, Anniversaries, Birthdays, Retirements,
Organization Events, Business Meetings, Fundraisers**

Ph# 314-839-3244

Email: cateringtoyoustl@gmail.com

**www.cateringtoyou.com
Facebook/Catering To You
Instagram @cateringtoyoustl**



CHAMBER HAPPENINGS

Check out what's been going on!



Happy FUELing...

Thank you to Jennifer Williams of JWI Partners Group for speaking to our FUEL Lunch group about the powerful Color Code Theory! Do you know what color you are? Knowing this can help your interpersonal skills with others! Reach out to Jennifer to learn more! <https://www.jwipartnersgroup.com/>



Happy Renovations!



Congratulations to the Emerson Family YMCA in Ferguson on the ribbon cutting for the renovations they did—this was a project that was over a million dollars! The facility looks amazing! It's beautiful!! If you have not had a chance to see it make time to stop in and see Jennie, Phedra and the whole Emerson Family team!



Happy Lunching!

Our July Luncheon hosted by Catering to You brought us some delicious food and great information from GNC Chamber Board Chair, Rick Dorsey of Ahlheim & Dorsey regarding the COVID-19 Vaccine and your business! If you weren't there you missed out on wonderful information! Our Non-Profit of the month was Vitendo 4 Africa, guest speaker Sally Gacheru was very informative on the wonderful work Vitendo does. You can check them out here: <http://www.vitendo4africa.org> We also welcomed four of our newest GNC Chamber members! Ivy Grant with St. Louis Metro Realtors, Dave Morris with Bin There Dump That, Jennifer Burgess with Florissant Valley Health & Rehab, and Cristina Garcia with Garcia Insurance! Welcome to the GNC Chamber!



Mark your calendars for the August Luncheon on Wednesday, August 18th at Orlando's Catering & Event Center!

Happy Workiversary!



Happy 4 Year Workiversary to our fearless leader, GNC Chamber President, Venus Martz! In the 4 years that you have been our fearless leader we have formed the "Dream Team" and you have brought back spunk, new ideas and overall a fresh, exciting energy to this Chamber! We are blessed to have you driving this crazy train!! Happy Workiversary!!



Happy Ribbon Cutting!

ASA Christian Academy Ribbon Cutting! Congratulations to Janet Strickland and her team on the new location of ASA Christian Academy! The new location is at 7413 N. Lindbergh in Hazelwood! This new location is for tutoring for children from Pre-K all the way to college students!

Visit them online here: <http://www.asachristianacademy.org>





GREATER NORTH COUNTY CHAMBER'S
8TH ANNUAL WOMEN'S EMPOWERMENT SEMINAR

Caring for Yourself

PRESENTED & SPONSORED BY:

EMERSON FAMILY YMCA

*Take care of you and you can take on the world!
Learn how to be in charge of your mental & natural health, finances, nutrition,
and your safety!*

**FRIDAY, SEPTEMBER 24, 2021
11 AM TO 3 PM**

Emerson Family YMCA
3390 Pershall Rd.
Ferguson, MO 63135

Guest Speakers:

Mental Health - Ms. Kennedy Brown - A.R.C. Foundation
Personal Safety - Ms. Jorina Celeridad - Girls Getta Grip
Natural Health - Dr. Robyn Lawrence - Get Well Family Chiropractic
Finances - Ms. Halina Conti - Ameriprise Financial Services, LLC

Early Bird Pricing thru Sept. 1st!

Chamber Members: \$30

Non-Chamber Members: \$45

Register online at: gncctl.com

Vendor Table

GNCC Member Rate: \$75

Non-GNCC Member Rate: \$150

Register online at: gncctl.com



Sponsorships

Event Sponsor: \$600

- *4 Tickets to the Event
- *Vendor Table
- *Name on all Promo Materials
- *Name on Website
- *Commercial for Social Media & E-Newsletter
- *Recognition in all Press Releases
- *Promotional Materials in Guest Goodie Bags

Wellness Sponsor: \$300

- *Two Tickets to the Event
- *Vendor Table
- *Inclusion of Promotional Materials in Guest Goodie Bags
- *Digital Signage
- *Inclusion in Press Releases

Lunch & Dessert Sponsor: \$100

- *Promotional Materials in Guest Goodie Bags
- *Signage at Lunch & Dessert Table
- *Recognition in Program

Raffle Sponsor: \$50

- *Name on Raffle Tickets
- *Promotional Materials in Guest Goodie Bags
- *Recognition in Program

Vendor Table

GNCC Member Rate: \$75

Non-GNCC Member Rate: \$150

- *Table for Marketing Your Business
- *One Ticket for the Event
- *Inclusion in Program & Slideshow

Contact Jaime Jenkins to be a Sponsor or be a Vendor!

Jaime@gncbstl.com

(314) 831-3500

Save the Date!

2021

*Note of Stars Gala
"There's No Place Like North County"*

Friday, December 3rd, 2021

Orlando's Catering & Event Center

Do you want to be featured on our next

#TESTAMONIAL TUESDAY?

Here's how!

1. Leave us a review on our FB page! OR
2. Tag us in a social media shout out! OR
3. E-mail danielle@gnccstl.com about your positive experiences with the Chamber!





Barbara Lytle
Membership Representative

Club 8125
10735 West Florissant Ave
St. Louis, MO 63136
314-521-3800
b0104qls08125.us@samsclub.com



- GET YOUR CANNABIS RECOMMENDATION TODAY
www.terrabis.co
- Talk to a licensed doctor from your device
- Approved in 15 minutes or less online
- Pricing: \$100 or \$75 for Renewal

660.205.2215 | support@elevate-holistics.com

GET TO KNOW US OFFER!

Fellow Chamber Member \$50.00 Coupon
(Good towards any service or repair offer expires 5-31-2021)

Serving Most Makes and Models since 1983.

We Service Fleet Accounts too.

We take a different approach to servicing our
customer's vehicles. You to, can have Peace of Mind
with a safe and reliable vehicle.

Call for an appointment. 314.524.3440



ROBINWOOD
AUTOMOTIVE & TIRE

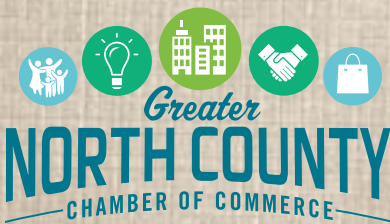
"Automotive repair by people who care!"

FOLLOW US ON FACEBOOK



803 S Florissant Road
314-524-3440

Ferguson, MO 63135
robinwoodauto.com



The Greater North County Chamber of Commerce
is excited to be joining with The Taste In Ferguson
to help raise money to assist high school students
from our area continue their education.

SAVE THE DATE SEPTEMBER 12, 2021

BRINGING THE COMMUNITY BACK TOGETHER!



3:00-6:00 PM

Savoy Banquet Center
119 South Florissant Road

- Tickets go on sale August 14
- Outdoor food tasting event
- Many of your favorite food vendors are back
- Beer, wine and spirit tastings
- Hands-on kids' activities
- Mark your calendars, tell your friends
- Follow us on Facebook

JAVIER MENDOZA
ON THE BIG STAGE



Advertise Next Month's Newsletter!

The GNC Newsletter is emailed to over 700 recipients and is posted on our website as well as our social media!! It's a great way to get your business noticed!

The cost of a GNC Chamber Newsletter ad are:

- *Business Card Ad: \$225 for a year
- *Quarter Page Ad: \$350 for a year
- *Half Page Ad: \$525 for a year

We also offer a Full Color, Full Page Ad in the Newsletter
for only \$100 a month
or for a Full Year for \$700!



SERVPRO®
Fire & Water - Cleanup & Restoration™
Independently Owned and Operated

SERVPRO® of Overland/Cool Valley
314-279-5600
servprooverlandcoolvalley.com


Fire Water Carpet Duct Mold Storm



Commercial and Residential Services



24 Hour Emergency Services



Like it never even happened.®

You're invited to join us for
the
**Women In
Networking
Lunch**

**Tuesday, August 10th
Noon**

Amore Pizza
450 St. Francois St. (63031)



JOIN US FOR OUR JUNE
FUEL LUNCHEON

**THURSDAY, AUGUST 26TH
NOON**

CUGINO'S
1595 N HWY 67 (63030)

Are you or someone you know interested in
speaking at another FUEL meeting? Call the office
at 314-831-3500 or e-mail Danielle@gncstl.com to
get it set up!



**ONEWAY
LOCAL ROOFING
SINCE 1996**

Melissa Adney

Office Manager

314.209.1782 : mo office
314.504.1581: cell
618.877.5933 :il office

Melissa@onewayroof.com
www.onewayroof.com

5494 Brown Rd, Ste. 104
Hazelwood, MO 63042
314.209.1770 :fax



**Roofing, Siding,
Gutters, Room Additions &
Remodels**

**There's only one way...
the right way.**

**For all your Commercial
& Residential exterior
and interior needs.**



GENERAL CONTRACTOR



SENIORS Helping SENIORS®
...a way to give and to receive®



In-Home Service for SENIORS by SENIORS

*"The clear difference is that you care very deeply about
your work and the people you are caring for."*

Seniors Helping Seniors®

in-home services is an exceptional program of caring and care where seniors who want to help are matched with seniors who are looking for help.

In the **Seniors Helping Seniors®** family, everyone wins. Those who give and those who receive learn from each other every day—and we hear about how rewarding it is for both of them.

- Companionship
- 24/7 Care
- Alzheimer/Dementia Care
- Meal Prep/ Light Housekeeping
- Respite Care
- ...and more!

Like getting a little help from your friends®

If you are interested in becoming a service Provider we would like to hear from you too.

**Call us today.
636-294-3012**

www.seniorshelpingseniors.com/stlouiscentral

©2019 Seniors Helping Seniors. Each office is independently owned and operated.
All trademarks are registered trademarks of Corporate Mutual Resources Inc. Not all services are available in all areas.

ARE YOU KIDDING ME!?



**\$500 GNCC Member Bonus
Cash on purchase of a new
Chevrolet with this ad!**

Johnny Londoff
"ARE YOU KIDDING ME?"

**1375 Dunn Road, Florissant, MO
314-837-1800**

www.londoff.com 24/7

There's no place like Florissant.

And, like you, we're happy to call it home. And we're proud to be here celebrating 29 years of service. Thank you for your business and your trust.



American Family Mutual Insurance Company,
S.I. & its Operating Companies, American Family Insurance Company,
6000 American Parkway, Madison, WI 53783
002130 - Rev. 11/18 ©2018 - 11625790



Darrell Ditto, Agent
Certified Agency in
Customer Excellence
925 N Highway 67 St, Florissant
dditto@amfam.com
Bus: (314) 837-1384

There's Strength in Numbers

A medical plan that lets small businesses join together for more plan options and lower rates



Say hello to the Chamber Benefit Plan.

A multiple employer welfare arrangement (MEWA) designed for small businesses who are members of a qualified Chamber of Commerce, like ours.

When it comes to providing employees with cost-saving health care coverage, small businesses are at a big disadvantage compared to their larger counterparts. Because of their smaller size, their claims risk pool is spread out across a much smaller employee population. That can result in higher, less stable insurance rates — and fewer viable plan choices.

Fortunately, there's a simple and affordable medical plan alternative. It's called the Chamber Benefit Plan and it's just one of the many advantages of joining our chamber.

Powered by the Missouri Chamber Federation and administered by Anthem Blue Cross and Blue Shield, the Chamber Benefit Plan is available to small group employers in Missouri who have 2 to 50 eligible employees.

Advantages that make a real difference:

- › Shared overall claims risk across a large pool
- › Competitive, medically underwritten rates
- › Fixed, predictable monthly payments
- › Choose from a variety of plan designs, including 10 PPO and three HSA options
- › Minimize the impact of ACA mandates while offering coverage to all eligible applicants, regardless of health status
- › Anthem's Blue Access, Blue Access Choice and Blue Preferred networks
- › Coverage for claims run-out/terminal liability coverage
- › Simple, streamlined administration

Not a member of our chamber yet? We'll help you join today!

Chamber members have access to a full range of high-quality plans and options that can lead to significant savings.
Contact us today to learn more.



314-831-3500

Visit www.chamberbenefitplan.com to learn more and find a Chamber Benefit Plan Certified Broker.





donheneferjewelers.com

"We Do Great Work"

GINNY RECHERT

DON HENEFER JEWELERS

Designers of Fine Quality Jewelry

512 NEW FLORISSANT ROAD N
OLD TOWN FLORISSANT, MISSOURI 63031

(314) 921-3001



Love Your Career.

Our mission is simple: "nurture people through love, care and understanding." That is why so many professionals make us their home away from home.

Our staff enjoy a stable and rewarding career along with premier health insurance, 401(k) program with company match, free basic life insurance, paid vacation, sick days, holidays and more. We also offer **tuition assistance and student loan forgiveness** to begin your career with us in long-term care, one of the purest forms of nursing.

Call Cathy today and **LOVE YOUR CAREER!**
314-355-1516 or cbono@delmargardens.com.



Delmar Gardens®
North

SKILLED NURSING & REHABILITATION CENTER

4401 Parker Road • Florissant, MO 63033

ST. LOUIS BUSINESS JOURNAL



2013 BEST PLACES TO WORK

GRAND CATEGORY

WINNER The Delmar Gardens Family

delmargardens.com



THE
DELMAR GARDENS
Family
Est. 1965

Equal Opportunity Employer/Affirmative Action/Minority/Female/Veterans/Disabled



**DOMESTIC & FOREIGN
AUTO REPAIR**

Kelly Eaker
Owner

314-837-7883

175 Washington at St. Ferdinand
Florissant, MO 63031

kensautorepairandtowing@gmail.com

[TC]
ALLISON HERSHBERGER
VENUE MANAGER

230 Free Press Bldg Dr.
Hazelwood, MO 63042
P 434.373.0431

allison@theeventvenue.com
P 434.373.0431

www.theeventvenue.com

theeventvenue

theeventvenue

SCAN ME

14" Large 2 Topping
\$15.49

2 Large 2 Toppings
\$27.99

314-274-8100

450 Rue St Francois St
Florissant MO 63031

Sun – Thur 10am-9pm
Fri-Sat 10am-10pm

Amore




Pizza

Richard P. Dorsey
Attorney At Law

AHLHEIM & DORSEY, LLC

2209 First Capitol, St. Charles, Missouri 63301
(636) 940-8000 FAX (636) 940-8889



E-mail: rpd@ahlheimdorsey.com

ORLANDO'S

Catering and Special Event Design

Michael Orlando
General Manager
morlando@orlandogardens.com
www.orlandogardens.com

2050 Dorsett Village Plaza
Maryland Heights, MO 63043
(314) 453-9000
Fax (314) 548-6024



Economic Recovery Is Right Around the Corner

We can help you
re-open your business,
start a new business,
or buy or sell a business.



DANNA MCKITRICK, P.C.
ATTORNEYS AT LAW

314.726.1000

dannamckitrick.com

The choice of a lawyer is an important decision and should not be based solely upon advertisements.



IMAGINE MORE FOR YOUR BUSINESS

Get \$400 for opening a business checking account today!*

At Central Bank, you get more than a loan or a checking account...you get a financial partner that has the knowledge to help your business grow! We offer local management, long-term stability, and a full range of deposit and lending products. Central Bank has the technology, services, and tools businesses need with the flexibility of a community bank who can make important decisions locally.

**LEARN HOW WE DO BUSINESS BETTER.
CONTACT BRITTANY TODAY!**



Brittany Lewis
Branch Manager - Ferguson
10704 W. Florissant Ave.
St. Louis, MO 63136
314.219.0462
brittany.lewis@centralbank.net



Central Bank

centralbank.net

*To receive the \$400 checking bonus, open a new business checking account and deposit \$50 or more at account opening. No minimum balance required to obtain bonus. Bonus will be reported to the IRS as interest. Bonus will be deposited into the business checking account within 10 business days after account is funded. If checking account is closed within first 90 days, a fee may be imposed. Available to new business checking account customers only. Customer must mention this ad to receive incentive. Eligibility for this offer will be verified prior to providing the bonus. One offer per business. We reserve the right to not open accounts for customers outside our market area. Offer is not available at all affiliates of Central Bancompany. Please contact us for further details. Promotion ends 9/30/2021 © 2021 Central Bancompany. All rights reserved. MEMBER FDIC



DeSmet
Retirement Community
1425 N. New Florissant Rd., Florissant, MO

We offer life-enhancing amenities and competitive monthly rates without the buy-in or move-in fees.

Call us today to schedule your tour and find out how you can Save \$2,000!*

*New, qualified, residential living applicants get \$500 off of monthly rent for their first four months of occupancy when they sign their lease and take occupancy no later than 5/1/2021. Please call for details.

314-838-3811
www.DeSmetRetirement.org

 ALF License # 11 040092

 A Retirement Housing Foundation Community

TDD 800-545-1833 x359
Language Assistance Services
562-257-5255



Dr. Deborah Kerber, O.D.
Dr. Paul Whitten, O.D.

875 Rue St. Francois St.
Florissant, MO 63031
314-839-2400

RESLERKERBER.COM

50% OFF
2ND PAIR OF GLASSES!

Take charge of
your dream for a
confident retirement.

As an Ameriprise financial advisor, I'm dedicated to helping you keep your dreams alive. By listening, planning, and working with you one-on-one, I'll help you build a plan to take charge of your future. So you can retire your way, with confidence.



Halina J. Conti
MBA, CRPC®
Financial Advisor
Associate Vice President

636.534.2040
14755 North Outer Forty
Suite 500
Chesterfield, MO 63017
halina.conti@ampf.com
ameripriseadvisors.com/
halina.conti



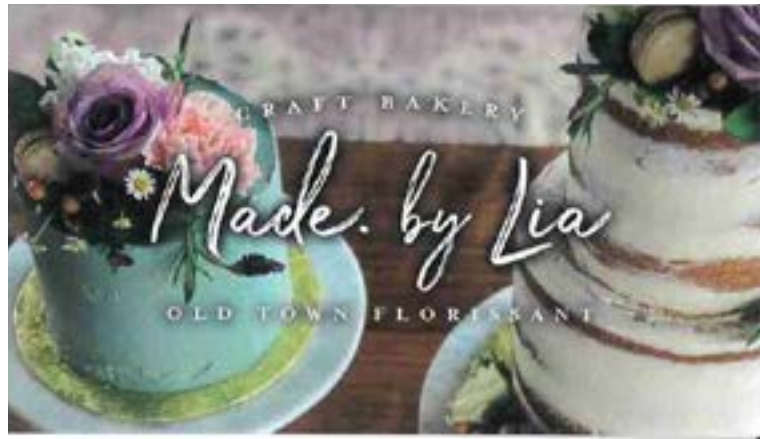
Be Brilliant.

Investment advisory products and services are made available through Ameriprise Financial Services, LLC, a registered investment adviser.

© 2021 Ameriprise Financial, Inc. All rights reserved. (01/21)



MarvelousCreationsEvents.com
GiaScott@MarvelousCreationsEvents.com
314.766.0391



Don't Trust Your Marketing to Luck...

A Skeetz Production

is your Go-To for Brand Promotion. With 30+ Years experience in the industry provides professional, affordable creative solutions to the marketing challenges of your company.

Logo Design & Brand Management

Sales & Marketing
Business Cards, Fliers, Rack Cards, Brochures, Menus, Advertisements, Door Hangers, Mailings, Social Media and Email Marketing

Promotional Product and Branded Apparel



Scott Palermo
314.607.5864
scott@askeetzproduction.com

www.askeetzproduction.com



Martin Health Insurance Solutions
2660 Woodside Dr
St Louis, MO 63033

ROBYNE MARTIN
Licensed Health & Life Insurance
Broker

Phone: 314-229-3744
Fax: 866-744-5212
E-mail: rmartin@myhst.com

Customized Solutions with Personal Service



AJ Overkamp
Account Manager

SERVPRO® of West Kirkwood/Sunset Hills
SERVPRO® of Fenton/South Ballwin
PO Box 270504, St. Louis, Missouri 63127
Phone: 314-858-1688
Mobile: 314-717-5002
Email: ajoverkamp@servprokirkwood.com
Website: servprowestkirkwoodsunsethills.com
Website: servprofentonouthballwin.com

Like it never even happened.®
Independently Owned and Operated



Dave Morris
Owner
Cell: 314-504-7277

d.morris@bintheredumpthat.com

314-395-9797

st-louis.bintheredumpthatusa.com



What Works for you?

Are you looking to fill temporary positions, seasonal work, or do you need direct employee placement?

At Your Service:

Take the next step.

We specialize in staffing non-managerial, non skilled labor, optical lab production, office support and certified technical positions such as, Phlebotomy, Patient Care Tech, EKG, Clinical Medical Assistant and CNA.

**7000 NATURAL BRIDGE RD
ST. LOUIS, MO 63121**

(314) 755-1110
career@asavvyemploy.com
asavvyemploy.com



Family Dentistry | 4161 N. Highway 67(Lindgergh) Florissant, MO. 63034

Family Dentistry

Dr. Kenneth J. Linck, DDS



Dr. Anne M. Steward, DMD

10%

Senior Discount

FREE
Teeth Whitening
(\$315 Value)

With New Patient Exam, X-Ray & Cleaning at Full Fee, New Patients Only.
Max. amount discount cannot be combined with other offers.

Most Insurance Accepted
12 Month Financing Available with Approved Credit



- Tooth Colored Filling
- Cosmetic Dentistry
- Crowns & Bridges
- Root Canals
- Extractions
- Emergency Dental Services Performed Same Day

Give Us a Call NOW!

314.653.6700 and Visit [www. DrAnneMSteward.com](http://www.DrAnneMSteward.com)

2021 PARTNERS

ELITE

CHRISTIAN HOSPITAL

PREMIER

**SSM HEALTH DEPAUL
HOSPITAL- ST. LOUIS**

GOLD

**GARDEN PLAZA
AT FLORISSANT**

EXECUTIVE

DELMAR GARDENS NORTH
GARDEN VILLAS NORTH
GARY'S AUTO SERVICE
VALLEY INDUSTRIES
A SAVVY EMPLOYMENT SOLUTIONS
ST. LOUIS COMMUNITY COLLEGE AT FLORISSANT VALLEY
HANDYMAN TRUE VALUE HARDWARE
LIFE DEVELOPMENT SUPPORT CENTER

**SMALL
BUSINESS**

TRINITY CATHOLIC HIGH SCHOOL
PARAMONT BANK
DENNY & ASSOCIATES, INC.
CENTRAL BANK OF ST. LOUIS
EMERSON FAMILY YMCA
ALLTRU CREDIT UNION
VANTAGE CREDIT UNION
A HART OF PEARLS HEALTHCARE, LLC
CITY OF BELLEFONTAINE NEIGHBORS



\$50 GIFT CERTIFICATE!

**For New Customers,
Our Welcome Gift To You!**

ALREADY PART OF THE COMPLETE FAMILY?!

Use this certificate for your first
"Complete Experience" in any of our
other Complete or A2B branded businesses!

**Towards first purchase
of service, collision, or towing
at any of our locations!**

6041 N Lindbergh Blvd.
Hazelwood, MO 63042
(314) 731-7999

4490 N. Service Rd
St. Peters, MO 63376
(636) 614-4194

10100 W. Florissant Rd.
Dellwood, MO 63136
(314) 868-2000

3776 Pershall Rd
St. Louis, MO 63135
(314) 524-8006

No minimum purchase required!

Must present this coupon before repairs are completed.

* Program rules may be modified or offer terminated at any time without written notice.
Cannot be combined with any other offer, cannot be redeemed for cash, valid for first purchase only